SAN RAFAEL CITY SCHOOLS RFP FOR VoIP - #19-06
ADDENDUM #1 - QUESTIONS FROM BIDDERS & ANSWERS
MAY 24, 2019

	QUESTION	RESPONSE
1	I noticed that there isn't and requirements/ paperwork for a payment, bid or performance bond. Will that be a requirement?	Not required
2	The documents on the website are "Contract Documents" will these need to be submitted with the RFP?	No, only upon award of the contract.
3	Cloud or Prem Preference? Budget – OPEX or CAPEX Lots of talk about cost-effective and onsite support which leads to an onsite solution Price is #1 and with the highest score which also suggests an onsite solution Please advise	There isn't a preference. The decision will be based on the criteria listed in the RFP.
4	CTF – what significance does this have?	This question is intended to determine if the CTF voice discount is available or if an equivalent of a CTF discount is being offered.
5	If Premised based, are we to include the costs of trunking?	Not for POTS. The campus currently has POTS from AT&T which are discounted with the CALNET program.
6	Do they prefer PRI or SIP or POTS	There is no preference at this time. Please provide pricing for SIP trunks and a PRI.
7	Page 2, #12 talks about system cabling? Please confirm that we are not responsible for any station cabling, but only accessory cabling within our phone system.	No station cabling is required. Only accessory cabling within the phone system and to connect to the PSTN and to the Bogen paging system.
8	Do the phones need to be 10/100 or 10/100/1000?	Gibabit phones are preferred. Please provide bids for both 10/100 and 10/100/1000 phone sets.

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9	Do the classroom phones require wall mount kits? If so, who will be responsible for mounting them – customer or provider?	None are expected. However, please provide a quote for a wall-mount kit and to install it as an option. The winning bidder will be required to install all telephone sets – desktop or wall mounted.
10	E911 – does it have to be down to the classroom, desk level or just down to a subnet for the PSAP?	The District prefers to be able to know which room initiated any 911 calls as per the RFP.
11	As for the Bogen integration: how many page zones do you currently have at this location and how many at each of the other locations? How are they accessed today?	We asked for at least four. However, this is a function of the paging system and really shouldn't have been a question for the telephone system bidders. Through the Bogen system
12	If a Cloud solution is chosen, what is the preferred backup trunking: POTS or will 4G work as a backup in the event the internet connection is lost? If so, who will provide the cradle point and the 4G services – customer or provider?	POTS
13	If Cloud, pricing would be better for the entire district as opposed to just this first site. Would the District be interested in entering into a larger contract (for the entire district) with a phased approach and an out clause	The pricing section asked for volume pricing based on incremental levels.

	QUESTION	RESPONSE
	attached to it to ensure the best pricing?	
14	VMWare – If a premise-based solution is being proposed, will the Schools provide the servers, OS and VMWare or are we to include this?	There is no space on existing servers. Therefore, the winning bidder will need to supply any necessary servers, OS, etc.
15	For my Cloud Partners, should I have the providers submit directly or through me?	We would like to receive single bids.
16	The Client requires a minimum of four (4) paging zones. How many paging zones are available with your system? These questions sound like they are asking for a new paging system. Do they want a new paging system or just integration into their current Bogen? Is the Bogen system already configured with 4 paging zones?	The Bogen system is not part of this RFP and will provide the paging zones. Integration with the Bogen system is required.
17	Each classroom has its own telephone and inbound calls must be able to be restricted. What type of restrictions are they expecting?	Classrooms phones shouldn't receive calls directly from callers outside the system. Only from other system extensions.
18	I just wanted to check on the possibility of an extension until Friday the 31st instead of Wednesday the 29th?	No extensions.

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19	Bogen Quantum IP Paging integration: What is the current gateway used to integrate the current hosted sites. Audio Codes, Algo, Cyberdata? Model Number?	The Quantum IP system will be a new system. Awaiting response from Bogen for integration requirements.
20	Are the current paging gateways providing the required paging zones and all call functionality?	The Bogen System should provide the paging zones. Awaiting response from Bogen for verification.
21	Are there "Required Telephone System Features" not provided by the current hosted sites.	Respond to RFP requirements.
22	What are the current model Cisco telephones used at the current hosted sites?	Cisco 8841 (PoE) and Cisco 6851 (PoE)
23	Do you want to use the same telephone sets for consistency?	If possible
24	Under Pricing Item 3b. – Please further define 'Any one-time charges'; does this refer to Service Provider one-time charges only or does this include amortizing installation charges as well?	It applies to both. Amortizing both service provider one-time charges and installation charges is preferred but not a requirement.